

Annexure 1

Segment (in ₹ Crore)	Order Inflow		Customer Revenue		EBITDA Margin (%)	
	Q3 FY 22	Q3 FY 23	Q3 FY 22	Q3 FY 23	Q3 FY 22	Q3 FY 23
Infrastructure Projects *	25,330	32,530	18,345	21,944	7.1%	7.0%
Energy Projects *	8,105	9,051	5,946	6,333	8.3%	8.7%
Hi-Tech Manufacturing *	3,034	1,931	1,473	1,673	19.9%	17.5%
IT & Technology Services	8,398	10,517	8,398	10,517	23.6%	19.2%
Financial Services	2,971	3,349	2,971	3,349	Refer Note 2	
Development Projects	976	1,106	976	1,106	Refer Note 3	
Others *	1,547	2,226	1,455	1,468	14.7%	19.6%
Total	50,359	60,710	39,563	46,390		

Segment (in ₹ Crore)	Order Inflow		Customer Revenue		EBITDA Margin (%)	
	9M FY 22	9M FY 23	9M FY 22	9M FY 23	9M FY 22	9M FY 23
Infrastructure Projects *	48,461	75,932	42,677	55,495	7.5%	6.7%
Energy Projects *	24,664	21,858	16,876	16,991	7.4%	8.5%
Hi-Tech Manufacturing *	5,206	7,189	4,180	4,401	17.8%	17.2%
IT & Technology Services	23,505	30,093	23,505	30,093	23.2%	21.0%
Financial Services	9,008	9,459	9,008	9,459	Refer Note 2	
Development Projects	3,272	3,795	3,272	3,795	Refer Note 3	
Others *	4,941	6,105	4,153	4,772	17.7%	17.4%
Total	1,19,056	1,54,429	1,03,671	1,25,006		

* In respect of the Projects, Manufacturing and Others segments, the revenues and margins do not accrue uniformly during the year.

Note 1:

Particulars (in ₹ Crore)		Q3 FY 22	Q3 FY 23	% growth over PY	9M FY 22	9M FY 23	% growth over PY
1	Consolidated profit after tax	2,055	2,553	24%	5,049	6,484	28%
2	Exceptional items (net of tax and NCI)	-	97		97	97	
3	Recurring profit after tax (3 = 1-2)	2,055	2,456	20%	4,952	6,387	29%

Note 2:

Financial Services	Q3 FY 22	Q3 FY 23	9M FY 22	9M FY 23
NIM + Fees %	8.1%	8.8%	7.7%	8.5%

Note 3:

Development Projects (₹ crore)	Q3 FY 22	Q3 FY 23	9M FY 22	9M FY 23
EBIT	-48	-6	-174	-38

**LARSEN & TOUBRO LIMITED**

Registered Office: L&T House, Ballard Estate, Mumbai 400 001

CIN: L99999MH1946PLC004768

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2022

₹ Crore

Particulars	Quarter ended			Nine months ended		Year ended
	December 31, 2022 [Reviewed]	September 30, 2022 [Reviewed]	December 31, 2021 [Reviewed]	December 31, 2022 [Reviewed]	December 31, 2021 [Reviewed]	March 31, 2022 [Audited]
1 Income:						
a) Revenue from operations	46389.72	42762.61	39562.92	125005.55	103670.55	156521.23
b) Other income (net)	755.03	738.53	571.39	2188.27	1751.49	2267.08
Total Income	47144.75	43501.14	40134.31	127193.82	105422.04	158788.31
2 Expenses:						
a) Manufacturing, construction and operating expenses:						
i) Cost of raw materials and components consumed	4660.31	4102.48	4003.00	12976.84	12112.86	17100.84
ii) Construction materials consumed	10413.68	9597.72	9757.08	27764.44	19793.41	33506.21
iii) Purchase of stock-in-trade	374.50	303.58	322.75	877.40	814.46	1069.50
iv) Stores, spares and tools consumed	1322.14	1111.44	771.03	3456.37	1916.45	3091.07
v) Sub-contracting charges	6483.49	6495.00	5877.78	16505.90	14894.25	24772.33
vi) Changes in inventories of finished goods, stock-in-trade and work-in-progress	(694.92)	(1005.34)	(1281.73)	(3223.01)	(2262.59)	(2076.60)
vii) Other manufacturing, construction and operating expenses	5247.95	4680.08	4430.53	14264.98	11863.02	16471.05
b) Finance cost of financial services business and finance lease activity	1580.43	1468.32	1453.52	4505.15	4510.71	5952.54
c) Employee benefits expense	9532.50	9154.41	7621.04	27233.01	21730.81	29695.79
d) Sales, administration and other expenses	2396.60	1961.08	2079.13	6724.16	6609.25	8733.89
e) Finance costs	802.45	835.65	813.80	2394.15	2420.60	3125.70
f) Depreciation, amortisation, impairment and obsolescence	825.18	860.17	732.46	2648.75	2178.60	2947.95
Total Expenses	42944.31	39564.59	36580.39	116128.14	96581.83	144390.27
3 Profit before exceptional items and tax (1-2)	4200.44	3936.55	3553.92	11065.68	8840.21	14398.04
4 Exceptional items:						
a) Exceptional items before tax	(91.97)	-	-	(91.97)	119.70	119.70
Current tax	448.35	-	-	448.35	22.77	22.77
Deferred tax	(676.31)	-	-	(676.31)	-	-
b) Total tax expense	(227.96)	-	-	(227.96)	22.77	22.77
Exceptional items (net of tax) (a-b)	135.99	-	-	135.99	96.93	96.93
5 Profit before tax (3+4)	4336.43	3936.55	3553.92	11201.67	8937.14	14494.97
6 Tax expense:						
a) Current tax	1740.12	1236.35	1116.42	3925.42	2788.05	4499.40
b) Deferred tax	(469.62)	(119.00)	(59.36)	(901.88)	(135.28)	(295.48)
Total tax expense	1270.50	1117.35	1057.06	3023.54	2652.77	4203.92
7 Net profit after tax (5-6)	3065.93	2819.20	2496.86	8178.13	6284.37	10291.05
8 Share in profit/(loss) after tax of joint ventures/associates (net)	(7.47)	(33.94)	20.28	(106.09)	(3.61)	128.19
9 Net profit after tax and share in profit/(loss) of joint ventures/associates (7+8)	3058.46	2785.26	2517.14	8072.04	6280.76	10419.24
Attributable to: Owners of the Company	2552.92	2228.97	2054.74	6483.94	5048.63	8669.33
Non-controlling interests	505.54	556.29	462.40	1588.10	1232.13	1749.91
10 Other comprehensive income (OCI)						
a) i) Items that will not be reclassified to profit and loss	(5.80)	31.25	38.09	33.47	46.57	162.06
ii) Income tax relating to items that will not be reclassified to profit and loss	(0.26)	3.99	(8.18)	(4.00)	(11.21)	(25.53)
b) i) Items that will be reclassified to profit and loss	517.91	(1136.08)	215.48	(1874.63)	555.93	389.38
ii) Income tax relating to items that will be reclassified to profit and loss	(62.84)	232.96	(73.36)	470.34	(159.33)	(87.56)
Other comprehensive income [net of tax] (a+b)	449.01	(867.88)	172.03	(1374.82)	431.96	438.35
Attributable to: Owners of the Company	414.24	(696.51)	94.73	(1107.31)	303.47	329.38
Non-controlling interests	34.77	(171.37)	77.30	(267.51)	128.49	108.97
11 Total comprehensive income (9+10)	3507.47	1917.38	2689.17	6697.22	6712.72	10857.59
Attributable to: Owners of the Company	2967.16	1532.46	2149.47	5376.63	5352.10	8998.71
Non-controlling interests	540.31	384.92	539.70	1320.59	1360.62	1858.88
12 Paid-up equity share capital (face value of share: ₹ 2 each)	281.07	281.04	280.97	281.07	280.97	281.01
13 Other equity attributable to owners of the Company						82126.65
14 Earnings per share (EPS) (not annualised):						
(a) Basic EPS (₹)	18.17	15.86	14.63	46.14	35.94	61.71
(b) Diluted EPS (₹)	18.15	15.85	14.61	46.10	35.90	61.65

Notes:

- (i) During the quarter, the Company has allotted 1,72,928 equity shares of ₹ 2 each fully paid-up, on exercise of stock options by employees in accordance with the Company's stock option schemes.
- (ii) Exceptional Items reported at ₹135.99 crore for the quarter consist of:
- a) Gain of ₹ 2146.85 crore (net of tax) on divestment of the Mutual Fund business of the Financial Services segment.
- b) One-time charge of ₹ 2010.86 crore (net of tax) on remeasurement of the wholesale loan assets of Financial Services segment at fair value instead of at amortised cost, pursuant to the strategic decision to reduce the said portfolio through accelerated sell down.
- (iii) During the quarter, the Company entered into a share purchase agreement, to sell its entire shareholding in L&T Infrastructure Development Projects Limited, a joint venture, primarily engaged in the development and operation of toll road and power transmission assets. Accordingly, the investment in the joint venture has been classified as "Held for Sale", pending receipt of necessary approvals.

(iv) Additional disclosures as per Regulation 52(4) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015:

Sr. No.	Particulars	Quarter ended			Nine months ended		Year ended
		December 31, 2022	September 30, 2022	December 31, 2021	December 31, 2022	December 31, 2021	March 31, 2022
1	Debt equity ratio	1.26	1.33	1.33	1.26	1.33	1.29
2	Debt service coverage ratio (DSCR)	2.02	4.87	4.83	1.49	2.97	3.54
3	Interest service coverage ratio (ISCR)	5.45	4.98	4.83	4.95	4.24	5.14
4	Current ratio	1.33	1.22	1.34	1.33	1.34	1.30
5	Long term debt to working capital ratio	1.06	1.30	1.19	1.06	1.19	1.17
6	Bad debts to accounts receivable ratio	0.00	0.00	0.00	0.00	0.00	0.01
7	Current liability ratio	0.73	0.73	0.68	0.73	0.68	0.71
8	Total debt to total assets ratio	0.38	0.39	0.40	0.38	0.40	0.39
9	Debtors turnover ratio	3.49	3.50	3.23	3.49	3.23	3.03
10	Operating margin (%)	10.94%	11.44%	11.45%	11.14%	11.27%	11.63%
11	Net profit margin (%)	5.50%	5.21%	5.19%	5.19%	4.87%	5.54%
12	Inventory turnover ratio (refer note below)	NA	NA	NA	NA	NA	NA
13	Outstanding Redeemable Preference Shares [₹ Crore]	218.15	318.15	353.90	218.15	353.90	353.90
14	Capital Redemption Reserve/Debenture Redemption Reserve [₹ Crore]	571.75	571.75	1086.86	571.75	1086.86	881.72
15	Net worth [₹ Crore] (As per section 2(57) of Companies Act, 2013)	84081.43	81475.71	76846.01	84081.43	76846.01	80556.88

- Notes:**
- (a) The ratios are to be read and interpreted considering that the Group has diversified nature of businesses.
 - (b) Number of Redeemable Preference Shares is not relevant as the paid-up value per share varies across the group companies.
 - (c) Formulae for computation of above ratios are as follows:

Sr. No.	Particulars	Formulae
1	Debt equity ratio	$\frac{\text{Total borrowings}}{\text{Total equity}}$
2	Debt service coverage ratio (DSCR)	$\frac{\text{Profit before interest, tax and exceptional items}^{\wedge}}{\text{Interest expense}^{\wedge} + \text{Principal repayments (net of refinancing) made during the period for long term borrowings}^{\wedge}}$ <p>(^ Excluding Financial Services and Finance lease model business)</p>
3	Interest service coverage ratio (ISCR)	$\frac{\text{Profit before interest, tax and exceptional items}^{\wedge}}{\text{Interest expense}^{\wedge}}$ <p>(^ Excluding Financial Services and Finance lease model business)</p>
4	Current ratio	$\frac{\text{Current assets}}{\text{Current liabilities}}$
5	Long term debt to working capital ratio	$\frac{\text{Long term borrowings (including current maturities of long term borrowings)}}{\text{Current assets (-) Current liabilities [excluding current maturities of long term borrowings]}}$
6	Bad debts to accounts receivable ratio	$\frac{\text{Bad debts}^{\wedge}}{\text{Average gross trade receivables}^{\wedge}}$ <p>(^ Excluding Financial Services)</p>
7	Current liability ratio	$\frac{\text{Current liabilities}}{\text{Total liabilities}}$
8	Total debt to total assets ratio	$\frac{\text{Total borrowings}}{\text{Total assets}}$
9	Debtors turnover ratio	$\frac{\text{Revenue from operations for trailing 12 months}^{\wedge}}{\text{Average gross trade receivables}^{\wedge}}$ <p>(^ Excluding Financial Services)</p>
10	Operating margin (%)	$\frac{\text{Profit before depreciation, interest, tax and exceptional items (-) Other income}}{\text{Revenue from operations}}$
11	Net profit margin (%)	$\frac{\text{Net profit after tax attributable to the owners of the Company}}{\text{Revenue from operations}}$
12	Inventory turnover ratio	Not material considering the size and the nature of operations of the Group

(v) The Company reports its consolidated financial results on a quarterly basis. The standalone financial results are available on the Company's website viz. www.larsentoubro.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). The specified items of the standalone financial results of the Company for the quarter and nine months ended December 31, 2022 are given below:

		Quarter ended			Nine months ended		Year ended
Particulars		December 31, 2022 [Reviewed]	September 30, 2022 [Reviewed]	December 31, 2021 [Reviewed]	December 31, 2022 [Reviewed]	December 31, 2021 [Reviewed]	March 31, 2022 [Audited]
a)	Revenue from operations	27785.41	25769.75	25665.11	73766.85	63561.20	101000.41
b)	Profit before exceptional items and tax	2306.94	2545.55	2322.09	6119.83	5917.68	9741.41
c)	Profit before tax	2306.94	2545.55	2322.09	6119.83	6184.97	10008.70
d)	Net profit after tax	1825.44	2109.46	1823.19	4846.12	4978.30	7879.45

(vi) Figures for the previous periods have been regrouped/reclassified to conform to the classification of the current periods.
(vii) The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on January 30, 2023. The same have also been subjected to Limited Review by the Statutory Auditors.

for LARSEN & TOUBRO LIMITED

Hazira
January 30, 2023

S. N. SUBRAHMANYAN
Chief Executive Officer & Managing Director

