

Annexure 1

Group Performance - Key Parameters

Q1 FY'23	Key Parameters (in ₹ crore)	Q1 FY'24	% Var
35,853	Revenue from operations	47,882	34%
37%	International revenue %	40%	
31,900	Total operational expenses	43,013	35%
3,953	EBITDA	4,869	23%
11.0%	EBITDA %	10.2%	
756	Finance cost	851	13%
963	Depreciation & Amortisation	830	-14%
1,702	Consolidated profit after tax	2,493	46%

Annexure 2

Segment Wise Details

Segment (in ₹ Crore)	Order Inflow		Customer Revenue		EBITDA Margin (%)	
	Q1 FY'23	Q1 FY'24	Q1 FY'23	Q1 FY'24	Q1 FY'23	Q1 FY'24
Infrastructure Projects	18,343	40,051	14,181	22,058	6.5%	5.1%
Energy Projects	4,366	7,245	5,073	6,682	8.5%	9.1%
Hi-Tech Manufacturing	3,489	1,051	1,272	1,781	15.1%	16.8%
IT & Technology Services	9,424	10,851	9,556	10,851	21.9%	20.6%
Financial Services	2,958	3,020	2,958	3,020	Refer Note 1	
Development Projects	1,345	1,294	1,345	1,294	Refer Note 2	
Others	1,879	2,008	1,467	2,197	18.6%	18.6%
Total	41,805	65,520	35,853	47,882		

Note 1:

Financial Services	Q1 FY'23	Q1 FY'24
NIM + Fees %	8.2%	9.6%

Note 2:

Development Projects (₹ crore)	Q1 FY'23	Q1 FY'24
EBIT	(21)	123

**LARSEN & TOUBRO LIMITED**

Registered Office: L&T House, Ballard Estate, Mumbai 400 001

CIN: L99999MH1946PLC004768

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2023

₹ Crore

Particulars	Quarter ended			Year ended
	June 30, 2023 [Reviewed]	March 31, 2023 [Reviewed] [Note (v)]	June 30, 2022 [Reviewed]	March 31, 2023 [Audited]
1 Income:				
a) Revenue from operations	47882.37	58335.15	35853.20	183340.70
b) Other income (net)	1145.56	740.91	694.72	2929.17
Total Income	49027.93	59076.06	36547.92	186269.87
2 Expenses:				
a) Manufacturing, construction and operating expenses:				
i) Cost of raw materials and components consumed	4629.32	6018.27	4214.05	18995.11
ii) Construction materials consumed	10988.13	15472.91	7753.04	43237.35
iii) Purchase of stock-in-trade	325.37	175.45	199.32	1052.86
iv) Stores, spares and tools consumed	1168.42	1358.52	1022.78	4814.89
v) Sub-contracting charges	7349.90	9118.55	3527.41	25624.45
vi) Changes in inventories of finished goods, stock-in-trade and work-in-progress	(407.88)	66.37	(1522.76)	(3156.64)
vii) Other manufacturing, construction and operating expenses	5262.42	5755.83	4336.93	20020.81
b) Finance cost of financial services business and finance lease activity	1447.72	1521.29	1456.41	6026.44
c) Employee benefits expense	9889.36	9981.09	8546.09	37214.11
d) Sales, administration and other expenses	2360.97	2033.92	2366.52	8758.04
e) Finance costs	851.36	813.00	756.05	3207.16
f) Depreciation, amortisation, impairment and obsolescence	830.47	853.50	963.40	3502.25
Total Expenses	44695.56	53168.70	33619.24	169296.83
3 Profit before exceptional items and tax (1-2)	4332.37	5907.36	2928.68	16973.04
4 Exceptional items:				
a) Exceptional items before tax (net) [gain/(loss)]	-	-	-	(91.97)
Current tax	-	-	-	448.35
Deferred tax	-	-	-	(676.31)
b) Total tax expense	-	-	-	(227.96)
c) Exceptional items (net of tax) (c=a-b)	-	-	-	135.99
5 Profit before tax (3+4)	4332.37	5907.36	2928.68	17109.03
6 Tax expense:				
a) Current tax	1251.08	1129.75	948.92	5055.17
b) Deferred tax	(34.83)	330.87	(313.25)	(571.01)
Total tax expense	1216.25	1460.62	635.67	4484.16
7 Net profit after tax (5-6)	3116.12	4446.74	2293.01	12624.87
8 Share in profit/(loss) after tax of joint ventures/associates (net)	(20.53)	11.84	(64.68)	(94.25)
9 Net profit after tax and share in profit/(loss) of joint ventures/associates (7+8)	3095.59	4458.58	2228.33	12530.62
Attributable to: Owners of the Company	2493.00	3986.78	1702.07	10470.72
Non-controlling interests	602.59	471.80	526.26	2059.90
10 Other comprehensive income (OCI)				
a) i) Items that will not be reclassified to profit and loss	(22.16)	(41.49)	8.03	(8.02)
ii) Income tax relating to items that will not be reclassified to profit and loss	6.26	10.79	(7.73)	6.79
b) i) Items that will be reclassified to profit and loss	490.12	538.61	(1256.48)	(1336.04)
ii) Income tax relating to items that will be reclassified to profit and loss	(142.99)	(91.63)	300.23	378.73
Other comprehensive income [net of tax] (a+b)	331.23	416.28	(955.95)	(958.54)
Attributable to: Owners of the Company	176.78	352.58	(825.04)	(754.74)
Non-controlling interests	154.45	63.70	(130.91)	(203.80)
11 Total comprehensive income (9+10)	3426.82	4874.86	1272.38	11572.08
Attributable to: Owners of the Company	2669.78	4339.36	877.03	9715.98
Non-controlling interests	757.04	535.50	395.35	1856.10
12 Paid-up equity share capital (face value of share: ₹ 2 each)	281.11	281.10	281.03	281.10
13 Other equity attributable to owners of the Company				89044.85
14 Earnings per share (EPS) (not annualised):				
(a) Basic EPS (₹)	17.74	28.37	12.11	74.51
(b) Diluted EPS (₹)	17.73	28.35	12.10	74.45

Notes:

- (i) The Board of Directors at its meeting held on July 25, 2023, approved a proposal to buy-back through the tender offer route equity shares of the Company at a price not exceeding ₹ 3,000 per share, for an aggregate amount on such buyback not exceeding ₹ 10,000 crore (excluding tax on buy-back). The proposal is subject to the approval of shareholders. The buyback price per equity share will be determined by the Board in accordance with the SEBI (Buy-back of Securities) Regulations, 2018, subject to the maximum buy-back size of ₹ 10,000 crore (excluding tax on buy-back).
- (ii) The Board of Directors have declared a special dividend of ₹ 6 per equity share of face value of ₹ 2 each.
- (iii) During the quarter, the Company has allotted 90,563 equity shares of ₹ 2 each fully paid-up, on exercise of stock options by employees in accordance with the Company's stock option schemes.
- (iv) The Company entered into a Share Purchase Agreement dated December 16, 2022 to sell its entire shareholding in L&T Infrastructure Development Projects Limited, a joint venture, primarily engaged in the development and operation of toll roads and power transmission assets. The sale transaction is subject to receipt of necessary approvals. Accordingly, the investment in the joint venture is classified as "Held for Sale".
- (v) Figures for the quarter ended March 31, 2023 represent the difference between audited figures for the financial year and the limited reviewed figures for the nine months period ended December 31, 2022.

(vi) Additional disclosures as per Regulation 52(4) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015:

Sr. No.	Particulars	Quarter ended			Year ended
		June 30, 2023	March 31, 2023	June 30, 2022	March 31, 2023
1	Debt equity ratio	1.06	1.14	1.24	1.14
2	Debt service coverage ratio (DSCR)	0.75	6.92	0.67	1.99
3	Interest service coverage ratio (ISCR)	5.13	6.92	4.40	5.45
4	Current ratio	1.37	1.36	1.21	1.36
5	Long term debt to working capital ratio	1.02	1.02	1.24	1.02
6	Bad debts to accounts receivable ratio	0.00	0.01	0.00	0.01
7	Current liability ratio	0.71	0.71	0.75	0.71
8	Total debt to total assets ratio	0.35	0.36	0.38	0.36
9	Debtors turnover ratio	3.60	3.45	3.20	3.45
10	Operating margin (%)	10.17%	11.71%	11.03%	11.32%
11	Net profit margin (%)	5.21%	6.83%	4.75%	5.71%
12	Inventory turnover ratio (refer note below)	NA	NA	NA	NA
13	Outstanding Redeemable Preference Shares [₹ Crore]	-	-	353.90	-
14	Capital Redemption Reserve/Debenture Redemption Reserve [₹ Crore]	332.83	353.25	593.50	353.25
15	Net worth [₹ Crore] (As per section 2(57) of Companies Act, 2013)	90658.30	88142.76	82327.33	88142.76

Notes:

- (a) The ratios are to be read and interpreted considering that the Group has diversified nature of businesses.
(b) Number of Redeemable Preference Shares is not relevant as the paid-up value per share varies across the group companies.
(c) Formulae for computation of above ratios are as follows:

Sr. No.	Particulars	Formulae
1	Debt equity ratio	$\frac{\text{Total borrowings}}{\text{Total equity}}$
2	Debt service coverage ratio (DSCR)	$\frac{\text{Profit before interest, tax and exceptional items}^{\wedge}}{\text{Finance costs}^{\wedge} + \text{Principal repayments (net of refinancing) made during the period for long term borrowings}^{\wedge}}$ ([^] Excluding Financial Services and Finance lease model business)
3	Interest service coverage ratio (ISCR)	$\frac{\text{Profit before interest, tax and exceptional items}^{\wedge}}{\text{Finance costs}^{\wedge}}$ ([^] Excluding Financial Services and Finance lease model business)
4	Current ratio	$\frac{\text{Current assets}}{\text{Current liabilities}}$
5	Long term debt to working capital ratio	$\frac{\text{Long term borrowings (including current maturities of long term borrowings)}}{\text{Current assets (-) Current liabilities [excluding current maturities of long term borrowings]}}$
6	Bad debts to accounts receivable ratio	$\frac{\text{Bad debts}^{\wedge}}{\text{Average gross trade receivables}^{\wedge}}$ ([^] Excluding Financial Services)
7	Current liability ratio	$\frac{\text{Current liabilities}}{\text{Total liabilities}}$
8	Total debt to total assets ratio	$\frac{\text{Total borrowings}}{\text{Total assets}}$
9	Debtors turnover ratio	$\frac{\text{Revenue from operations for trailing 12 months}^{\wedge}}{\text{Average gross trade receivables}^{\wedge}}$ ([^] Excluding Financial Services)
10	Operating margin (%)	$\frac{\text{Profit before depreciation, interest}^{\wedge}, \text{tax and exceptional items (-) Other income}}{\text{Revenue from operations}}$ ([^] Excluding Finance cost of Financial Services and Finance Lease model business)
11	Net profit margin (%)	$\frac{\text{Net profit after tax attributable to the owners of the Company}}{\text{Revenue from operations}}$
12	Inventory turnover ratio	Not material considering the size and the nature of operations of the Group

(vii) The Company reports its consolidated financial results on a quarterly basis. The standalone financial results are available on the Company's website viz. www.larsentoubro.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). The specified items of the standalone financial results of the Company for the quarter ended June 30, 2023 are given below:

₹ Crore					
Particulars		Quarter ended			Year ended
		June 30, 2023 [Reviewed]	March 31, 2023 [Reviewed] [Note (v)]	June 30, 2022 [Reviewed]	March 31, 2023 [Audited]
a)	Revenue from operations	26930.54	36734.13	20211.69	110500.98
b)	Profit before exceptional items and tax	1805.73	3712.87	1267.34	9832.70
c)	Profit before tax	2203.70	3712.87	1267.34	9832.70
d)	Net profit after tax	1792.36	3002.85	911.22	7848.97

(viii) Figures for the previous periods have been regrouped/reclassified to conform to the classification of the current period.

(ix) The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on July 25, 2023. The same have also been subjected to Limited Review by the Statutory Auditors.

for LARSEN & TOUBRO LIMITED

Mumbai
July 25, 2023

S. N. SUBRAHMANYAN
Chief Executive Officer & Managing Director

Consolidated unaudited segment-wise Revenue, Result, Total assets and Total liabilities:				
₹ Crore				
Particulars	Quarter ended			Year ended
	June 30, 2023 [Reviewed]	March 31, 2023 [Reviewed] [Note (V)]	June 30, 2022 [Reviewed]	March 31, 2023 [Audited]
Gross segment revenue				
1 Infrastructure Projects	22395.64	31548.78	14400.51	87823.15
2 Energy Projects	6690.42	7929.18	5087.52	24956.26
3 Hi-Tech Manufacturing	1968.27	2320.79	1388.07	7160.87
4 IT & Technology Services	10960.69	11014.26	9592.25	41789.25
5 Financial Services	3019.64	3116.33	2958.14	12574.92
6 Development Projects	1296.40	1232.10	1345.39	5028.77
7 Others	2347.18	1885.54	1499.86	6270.78
Total	48678.24	59046.98	36271.74	185604.00
Less: Inter-segment revenue	795.87	711.83	418.54	2263.30
Net segment revenue	47882.37	58335.15	35853.20	183340.70
Segment result				
1 Infrastructure Projects	850.17	2082.99	686.18	5140.18
2 Energy Projects	557.08	771.20	379.69	2066.69
3 Hi-Tech Manufacturing	254.43	375.28	150.30	995.24
4 IT & Technology Services	1917.41	1839.06	1772.80	7215.08
5 Financial Services	714.04	659.61	355.55	2258.78
6 Development Projects	123.02	429.98	(21.10)	391.77
7 Others	382.60	356.19	250.41	1103.02
Total	4798.75	6514.31	3573.83	19170.76
(Add)/Less: Inter-segment margins on capital jobs	51.33	25.83	9.29	69.43
Less: Finance costs	851.36	813.00	756.05	3207.16
Add/(Less): Unallocable corporate income net of expenditure	436.31	231.88	120.19	1078.87
Profit before exceptional items and tax	4332.37	5907.36	2928.68	16973.04
Add: Exceptional items (net of tax)	-	-	-	135.99
Profit before tax	4332.37	5907.36	2928.68	17109.03
Segment assets				
1 Infrastructure Projects	87977.85		83816.37	86528.20
2 Energy Projects	23527.47		22152.91	23880.49
3 Hi-Tech Manufacturing	9696.70		8332.01	9263.35
4 IT & Technology Services	39913.58		36154.74	39028.20
5 Financial Services	97554.91		102261.05	104501.99
6 Development Projects	27014.15		27596.92	26774.69
7 Others	14755.46		12836.56	14386.27
Total segment assets	300440.12		293150.56	304363.19
Less: Inter-segment assets	3014.80		3061.09	2973.58
Add: Unallocable corporate assets	29172.09		25571.32	28962.70
Total assets	326597.41		315660.79	330352.31
Segment liabilities				
1 Infrastructure Projects	61625.96		57627.38	61951.34
2 Energy Projects	18556.74		17567.63	19581.52
3 Hi-Tech Manufacturing	6443.75		5014.49	6612.24
4 IT & Technology Services	9221.70		8984.27	9640.18
5 Financial Services	77272.28		83263.81	84718.92
6 Development Projects	7340.12		7642.57	7020.88
7 Others	6604.10		5099.83	6546.25
Total segment liabilities	187064.65		185199.98	196071.33
Less: Inter-segment liabilities	3014.80		3061.09	2973.58
Add: Unallocable corporate liabilities	35480.98		36830.54	33687.34
Total liabilities	219530.83		218969.43	226785.09
Notes:				
(I) The Group has reported segment information as per Ind AS 108 "Operating Segments". The identification of operating segments is consistent with performance assessment and resource allocation by the management.				
(II) Consequent to transfer of the Carved-out Business of Smart World and Communication (SWC) to L&T Technology Services Limited (LTTS), a listed subsidiary w.e.f. April 1, 2023, the business which was hitherto a part of Others segment has now been included in IT & Technology Services segment. Concurrently, the military communications business has been transferred from Others segment to Hi-Tech Manufacturing segment. The revised Segment composition: Infrastructure Projects segment comprises engineering and construction of (a) building and factories, (b) transportation infrastructure, (c) heavy civil infrastructure, (d) power transmission & distribution, (e) water & effluent treatment and (f) minerals and metals. Energy Projects segment comprises EPC/turnkey solutions in (a) Hydrocarbon business covering Oil & Gas industry from front-end design through detailed engineering, modular fabrication, procurement, project management, construction, installation and commissioning, (b) Power business covering Coal-based and Gas-based thermal power plants including power generation equipment with associated systems and/or balance-of-plant packages and (c) EPC solutions in Green Energy space. Hi-Tech Manufacturing segment comprises (a) design, manufacture and supply of (i) custom designed, engineered critical equipment & systems to core sector industries like Fertiliser, Refinery, Petrochemical, Chemical, Oil & Gas and Thermal & Nuclear Power (ii) equipment, systems and platforms for Defence and Aerospace sectors (including military communications) and (b) design, construction and repair/refit of defence vessels. IT & Technology Services segment comprises (a) information technology and integrated engineering services (including smart world & communication projects) and (b) E-commerce/digital platforms & data centres. Financial Services segment comprises retail finance, wholesale finance and asset management (upto the date of divestment). Development Projects segment comprises (a) development, operation and maintenance of infrastructure projects, toll and fare collection and (b) power generation & development – (i) thermal power and (ii) Green Energy. Others segment includes (a) realty, (b) manufacture and sale of industrial valves, (c) manufacture, marketing and servicing of construction equipment and parts thereof, (d) marketing and servicing of mining machinery and parts thereof and (e) manufacture and sale of rubber processing machinery.				
(III) Segment revenue comprises sales and operational income allocable specifically to a segment and includes in the case of Development Projects and Realty business (grouped under "Others" segment) profits on sale of stake in the subsidiary and/or joint venture companies in those segments. Segment result represents profit before interest and tax. Unallocable corporate income includes majorly interest income, dividends and profit on sale of investments. Unallocable expenditure includes majorly corporate expenses not allocated to segments. Unallocable corporate assets comprise majorly investments. Investment in joint ventures and associates identified with a particular segment are reported as part of the segment assets of those respective segments. Unallocable corporate liabilities comprise majorly borrowings. In respect of (a) Financial Services segment and (b) Development Projects segment relating to a power generation asset given on finance lease, segment liabilities include borrowings as finance costs on the borrowings are accounted as segment expense.				
(IV) In respect of segments of the Group, revenue and margin do not accrue uniformly during the year.				
(V) Figures for the quarter ended March 31, 2023 represent the difference between audited figures for the financial year and the limited reviewed figures for the nine months period ended December 31, 2022.				
(VI) Figures for the previous periods have been regrouped/reclassified to conform to the classification of the current period.				
for LARSEN & TOUBRO LIMITED				
Mumbai July 25, 2023	S. N. SUBRAHMANYAN Chief Executive Officer & Managing Director			